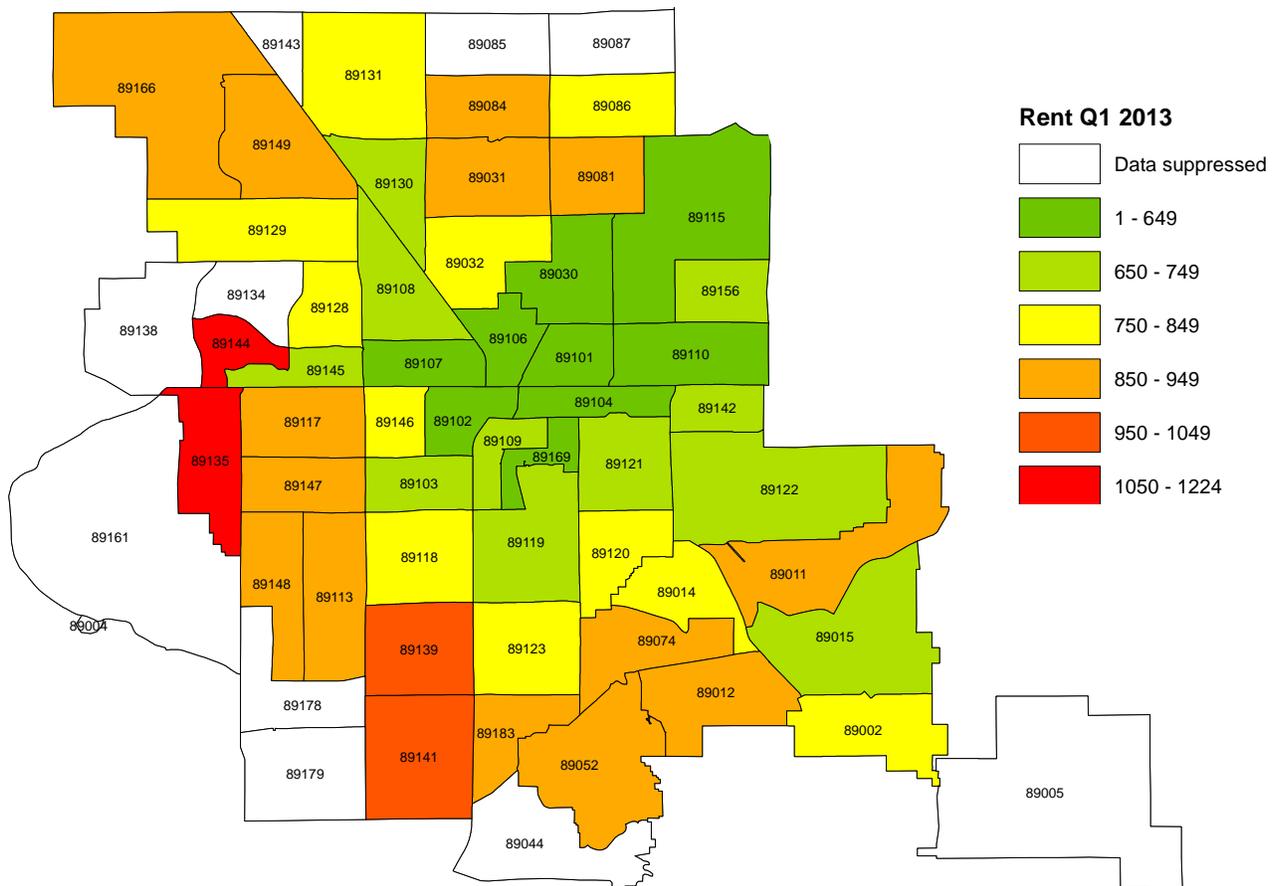


# Lied Institute Report on Apartment Market Trends

## Apartment Market Trends in 1<sup>st</sup> Quarter 2013

Apartment landlords in Las Vegas can expect some challenges in the upcoming quarter. The average apartment rental rate in the Las Vegas metro area fell slightly to \$739.90 per month as of the first quarter of 2013, according to survey data from the Center of Business and Economic Research (CBER). This number represents a slight drop of \$3.14 compared to last quarter. Lower rental rates, however, have not attracted a desire amount of tenants into apartments. Recently, the vacancy rate among apartments increased slightly to 9.84 percent, but it represents a decrease of 0.6 percent on a year-over-year basis. These conditions make the market unfavorable for apartment landlords, but more affordable for new tenants.

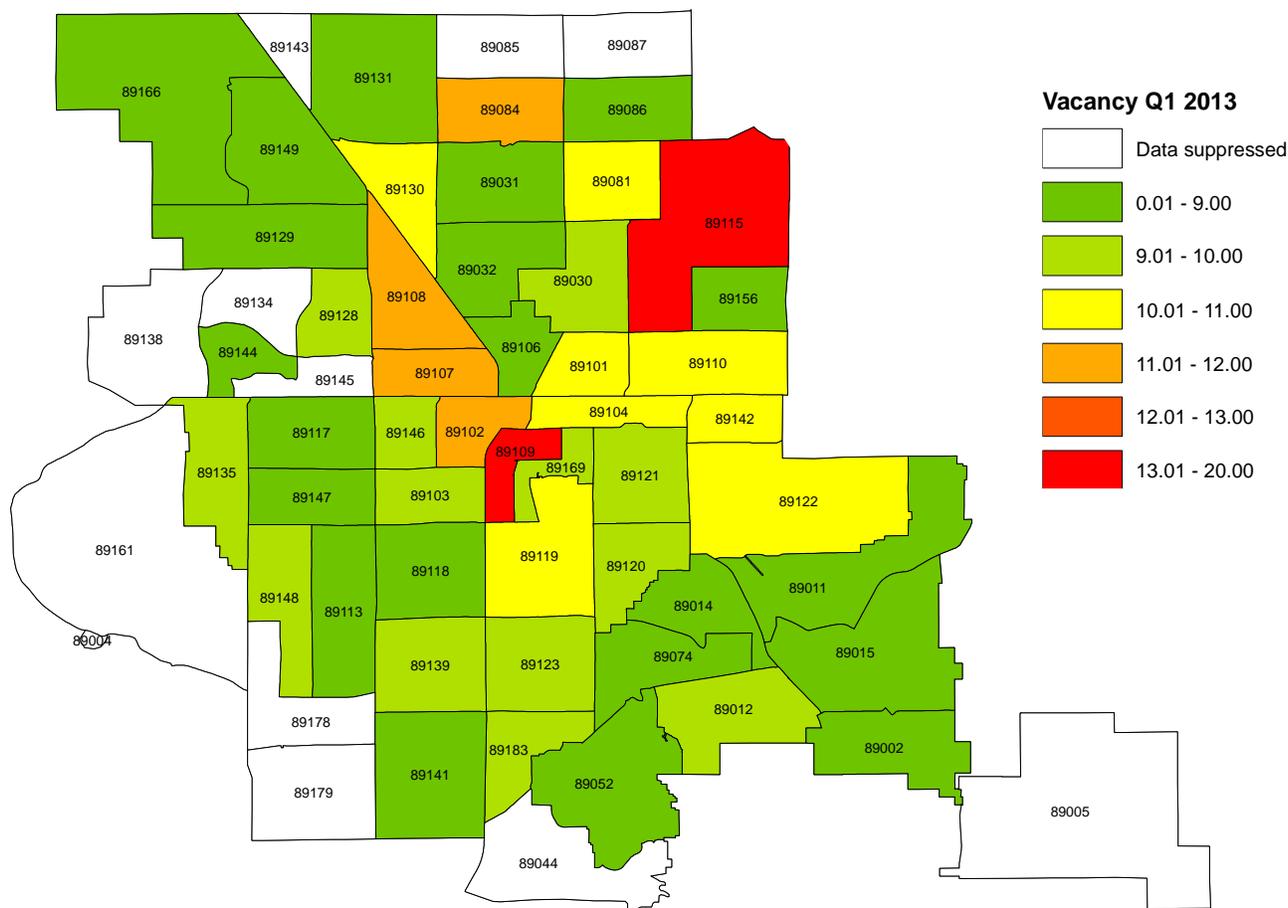
Figure 1



Across the Las Vegas Valley by zip code area, average rental rates spread between \$467 and \$1,121 per month, and average vacancy rates fall between 6.58 percent and 16.17 percent. See Figure 1 and Figure 2, heat maps of Las Vegas for rental rates and vacancy rates, respectively. Areas with the highest vacancy rates appear to have the lowest rental rates, and areas with the lowest vacancy rates have the highest

rental rates. Area 89115, however, holds one of the highest vacancy rates at 16.17 percent even though it holds one of the lowest rental rate at \$642.61 per month, as of the first quarter of 2013. Notably, areas 89135 and 89144 have average rents at or above \$1,050 per month. Meanwhile, the Northeast edges of Las Vegas offers low average rental rates generally below \$749 per month, and the Southwest edges of Las Vegas offers high average rental rates generally around \$950. Table 1 reports by zip code area the average rental rates, average vacancy rates, and the estimated number of units.

Figure 2



Although recent trends show only slight changes in the average rental rate, historically, this rate has fallen by 15.67 percent since the fourth quarter of 2007, the cusp of the financial crises; see Figure 3. This trend can be seen across apartments with different amenities (i.e., one bedroom, two bedrooms, and three bedrooms) as show in Figure 4. Apartments with more bedrooms and more bathrooms tend to the greatest rental rates. Three bedroom apartments experience the highest levels of rents whereas studios experience the lowest levels of rents. Meanwhile, average rates for one bedroom apartments fall slightly below the rates for two bedroom apartments with one bathroom. Nonetheless, the average rental rates for all apartment types move consistently without crossovers.

The fall in the average rental rate was not as profound as the fall in homes prices, but seems to be an aftermath of an increase in competition among rental homes. In the residential market, low prices gave investors the opportunity to buy homes and place them for rent. Furthermore, these new investors can

afford to undercut rents as an incentive to attract tenants. According to data from the Greater Las Vegas Association of Realtors, the number of homes in Las Vegas leased per month grew cyclically since 2009. Figure 5 shows over time the monthly number of all single-family and multifamily homes marketed for rent in the local Multiple Listing Service. Growing numbers of rentals place downward pressure on apartment rental rates, even if those rentals are not apartments because they give tenants more options by offering a greater supply of rental homes.

Figure 3

Figure 4

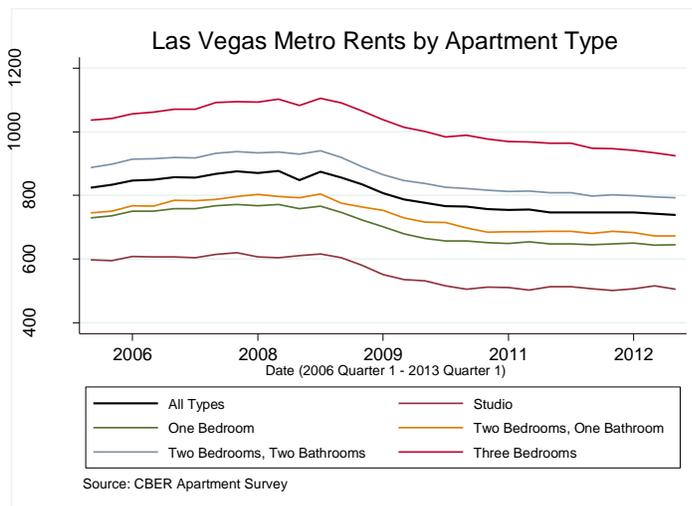
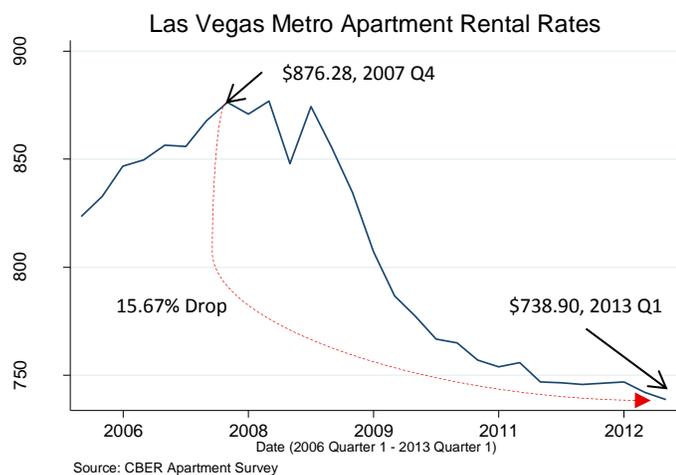
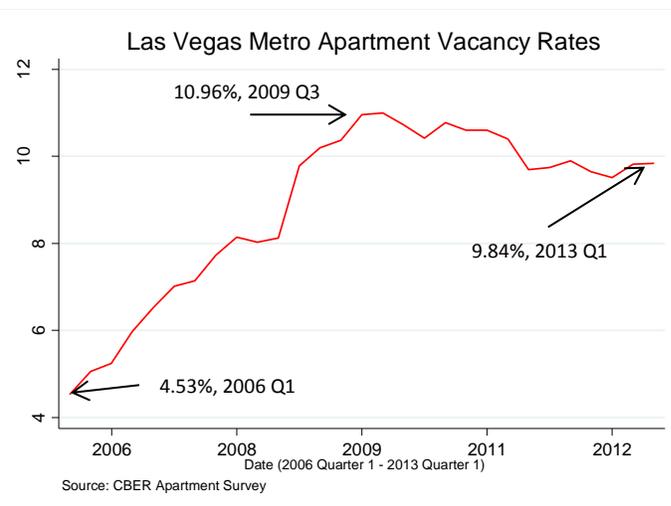
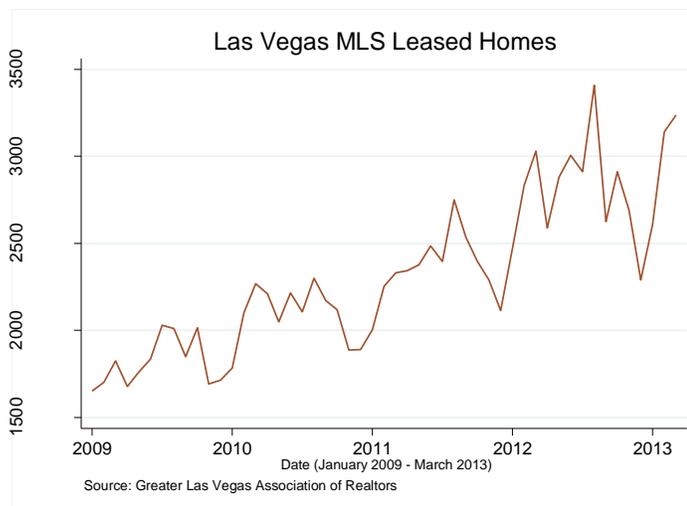


Figure 5

Figure 6



Meanwhile, the average vacancy rate for apartments in Las Vegas has fluctuated since 2006. See Figure 6, the average vacancy rate rose from 4.53 percent in the first quarter of 2006 to a peak at 10.96 percent in third quarter of 2009. Since this peak, it has fallen, but increased slightly in the most recent quarter. Further pressure on rental prices and temporary increases in vacancy rates can be anticipated. The inventory of multifamily units will increase in the valley by more than 10,000 units over the next four years, according to a recent report from Colliers International. Depending on how quickly and how many of those units slip into the rental market will determine their impact on rental rates and vacancy rates.

Table 1: Apartment Rental and Vacancy Rates by Zip Code Area

| ZIP CODE        | UNIT RATES |            |            |            |              |            |              |            |          |            | AVERAGE RATES |             | UNITS         |              |
|-----------------|------------|------------|------------|------------|--------------|------------|--------------|------------|----------|------------|---------------|-------------|---------------|--------------|
|                 | Studio     |            | 1 Bed      |            | 2 Bed/1 Bath |            | 2 Bed/2 Bath |            | 3 Bed    |            | Rent          | Vacancy     | Total Units   | Vacant Units |
|                 | F          | U          | F          | U          | F            | U          | F            | U          | F        | U          |               |             |               |              |
| 89002           | .          | .          | .          | 698        | .            | 699        | .            | 884        | .        | 1008       | 811           | 7.3%        | 785           | 57           |
| 89011           | .          | .          | .          | 805        | .            | 880        | .            | 941        | .        | 1056       | 919           | 8.8%        | 1061          | 93           |
| 89012           | .          | .          | .          | 768        | .            | 920        | .            | 918        | .        | 1090       | 892           | 9.3%        | 2421          | 224          |
| 89014           | .          | 592        | .          | 670        | .            | 767        | .            | 822        | .        | 966        | 796           | 8.6%        | 5789          | 499          |
| 89015           | .          | .          | .          | 596        | .            | 716        | .            | 702        | .        | 809        | 701           | 8.5%        | 2480          | 212          |
| 89029           | .          | .          | .          | 409        | .            | 459        | .            | 442        | .        | 572        | 468           | 10.2%       | 2202          | 226          |
| 89030           | .          | 532        | .          | 529        | .            | 563        | .            | 659        | .        | 722        | 618           | 9.6%        | 2197          | 210          |
| 89031           | .          | .          | .          | .          | .            | .          | .            | 765        | .        | 948        | 857           | 8.7%        | 321           | 28           |
| 89032           | .          | 662        | .          | 683        | .            | .          | .            | 794        | .        | 841        | 765           | 8.9%        | 2644          | 235          |
| 89052           | .          | .          | .          | 817        | .            | 1031       | .            | 998        | .        | 1126       | 947           | 8.1%        | 2686          | 219          |
| 89074           | .          | .          | .          | 805        | .            | .          | .            | 955        | .        | 989        | 914           | 7.8%        | 2689          | 209          |
| 89081           | .          | .          | .          | 708        | .            | 789        | .            | 851        | .        | 1022       | 857           | 10.7%       | 1573          | 168          |
| 89084           | .          | .          | .          | 818        | .            | 905        | .            | 1051       | .        | 1055       | 933           | 11.6%       | 1008          | 117          |
| 89086           | .          | .          | .          | 697        | .            | 843        | .            | 847        | .        | 1006       | 824           | 8.2%        | 1095          | 90           |
| 89101           | 560        | 474        | 598        | 521        | .            | 604        | 799          | 630        | .        | 704        | 573           | 10.2%       | 6492          | 661          |
| 89102           | 480        | 513        | 491        | 558        | .            | 618        | 659          | 696        | .        | 797        | 627           | 11.9%       | 7958          | 946          |
| 89103           | .          | 579        | .          | 622        | .            | 673        | .            | 749        | .        | 897        | 698           | 9.3%        | 8906          | 824          |
| 89104           | 424        | 384        | 450        | 496        | .            | 597        | .            | 612        | .        | 724        | 551           | 10.3%       | 5532          | 571          |
| 89106           | 660        | 383        | 760        | 471        | .            | 542        | .            | 629        | .        | 718        | 557           | 8.8%        | 2749          | 241          |
| 89107           | .          | 571        | .          | 551        | .            | 616        | .            | 686        | .        | 815        | 641           | 11.3%       | 2537          | 286          |
| 89108           | .          | 501        | .          | 629        | .            | 626        | .            | 759        | .        | 900        | 722           | 11.6%       | 7949          | 919          |
| 89109           | 671        | 491        | 908        | 572        | .            | 568        | .            | 778        | .        | 750        | 669           | 14.4%       | 2484          | 359          |
| 89110           | .          | .          | .          | 548        | .            | 606        | .            | 663        | .        | 780        | 639           | 10.3%       | 3597          | 369          |
| 89113           | .          | .          | .          | 770        | .            | .          | .            | 925        | .        | 1136       | 893           | 8.2%        | 585           | 48           |
| 89115           | 520        | 445        | 650        | 535        | .            | 701        | .            | 645        | .        | 734        | 643           | 16.2%       | 5526          | 894          |
| 89117           | .          | .          | .          | 755        | .            | 847        | .            | 887        | .        | 1068       | 881           | 8.7%        | 7796          | 678          |
| 89118           | .          | 550        | .          | 695        | .            | 674        | .            | 847        | .        | 949        | 775           | 8.3%        | 1815          | 150          |
| 89119           | 541        | 490        | 625        | 611        | 725          | 603        | .            | 756        | .        | 895        | 673           | 10.8%       | 22081         | 2388         |
| 89120           | .          | 569        | .          | 669        | .            | 681        | .            | 783        | .        | 935        | 772           | 9.7%        | 2123          | 207          |
| 89121           | .          | 510        | 837        | 560        | .            | 623        | .            | 675        | .        | 800        | 658           | 9.7%        | 6393          | 620          |
| 89122           | 486        | .          | 702        | 615        | 956          | 708        | .            | 745        | .        | 876        | 720           | 10.2%       | 4050          | 415          |
| 89123           | .          | 593        | .          | 736        | .            | 943        | .            | 860        | .        | 1008       | 836           | 9.1%        | 4684          | 428          |
| 89128           | .          | .          | .          | 661        | .            | .          | .            | 772        | .        | 903        | 786           | 9.1%        | 2582          | 234          |
| 89129           | .          | 675        | .          | 679        | .            | 895        | 839          | 844        | .        | 1020       | 824           | 7.1%        | 2548          | 181          |
| 89130           | .          | .          | .          | 571        | .            | .          | .            | 701        | .        | 867        | 713           | 10.8%       | 1040          | 112          |
| 89131           | .          | .          | .          | 687        | .            | .          | .            | 785        | .        | 1045       | 839           | 5.1%        | 348           | 18           |
| 89135           | .          | .          | .          | 937        | .            | .          | .            | 1198       | .        | 1274       | 1121          | 9.4%        | 1459          | 138          |
| 89139           | .          | .          | .          | 848        | .            | 925        | .            | 1007       | .        | 1191       | 978           | 9.9%        | 1386          | 137          |
| 89141           | .          | .          | .          | 830        | .            | 945        | .            | 1070       | .        | 1225       | 995           | 5.0%        | 340           | 17           |
| 89142           | .          | .          | .          | 569        | .            | 599        | .            | 666        | .        | 772        | 658           | 10.8%       | 1454          | 157          |
| 89144           | .          | .          | .          | 877        | .            | .          | .            | 1072       | .        | 1240       | 1102          | 6.7%        | 732           | 49           |
| 89145           | .          | .          | .          | 617        | .            | 699        | .            | 724        | .        | 844        | 720           | 0.0%        | 614           | 0            |
| 89146           | .          | 400        | .          | 647        | .            | 587        | .            | 766        | .        | 934        | 750           | 9.5%        | 3337          | 316          |
| 89147           | .          | .          | .          | 758        | .            | 845        | .            | 885        | .        | 1013       | 882           | 8.9%        | 3216          | 288          |
| 89148           | .          | .          | .          | 810        | .            | .          | .            | 899        | .        | 1039       | 905           | 9.5%        | 1788          | 170          |
| 89149           | .          | 670        | .          | 791        | .            | 868        | .            | 975        | .        | 1225       | 868           | 8.6%        | 1306          | 113          |
| 89156           | .          | .          | .          | 585        | .            | .          | .            | 700        | .        | 954        | 688           | 6.6%        | 728           | 48           |
| 89166           | .          | .          | .          | 761        | .            | 872        | .            | 1027       | .        | 1049       | 916           | 8.7%        | 1484          | 130          |
| 89169           | 659        | 428        | 720        | 502        | .            | 592        | 895          | 672        | .        | 827        | 612           | 9.8%        | 7335          | 721          |
| 89183           | .          | .          | .          | 803        | .            | 953        | .            | 982        | .        | 1072       | 941           | 9.3%        | 4170          | 386          |
| <b>METRO LV</b> | <b>554</b> | <b>505</b> | <b>671</b> | <b>645</b> | <b>867</b>   | <b>672</b> | <b>818</b>   | <b>793</b> | <b>.</b> | <b>924</b> | <b>739</b>    | <b>9.8%</b> | <b>168075</b> | <b>16536</b> |

"." Number of observations insufficient for statistical purposes. "F" stands for Furnished and "U" stands for Unfurnished.

Source: CBER Apartment Survey

Note: As of the first quarter of 2013 the quarterly apartment survey was resampled.

## About the Institute

The Lied Institute was established in 1989 by the Lee Business School at the University of Nevada, Las Vegas to foster excellence in real estate education and research. Through partnerships with business and community leaders, the Lied Institute strives to improve real estate business and effective public-policy practices in Southern Nevada.

## Our Mission

The Lied Institute for Real Estate Studies seeks to advance real estate knowledge, inform business practice, and address issues that affect the real estate industry and public policy. The institute produces relevant and timely real estate research, supports educational programs in real estate economics and finance for students and professionals, and provides community outreach.



## Apartment Market Trends

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